



JOHN L. SCOTT, SHERIFF

County of Los Angeles
Sheriff's Department Headquarters
4700 Ramona Boulevard
Monterey Park, California 91754-2169



July 28, 2014

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
Los Angeles, California 90012

Dear Supervisors:

**ADVANCE NOTIFICATION OF INTENT TO ENTER INTO NEGOTIATIONS
FOR A SOLE SOURCE AMENDMENT TO AGREEMENT NUMBER 71792 WITH
NORMAN L. FOGEL FOR DATA PROCESSING CONSULTING SERVICES**

SUBJECT

This letter provides advance notification to the Board that the Los Angeles County Sheriff's Department (Department) intends to enter into negotiations without engaging in a competitive solicitation process for a Sole Source Amendment (Amendment) to Agreement Number 71792 (Agreement) with Norman L. Fogel (Mr. Fogel) for continued consulting services and technical support. Mr. Fogel will also provide additional services as a subject matter expert (SME) in the field of Computer Aided Dispatch (CAD) for the Department's CAD system replacement project, and assistance with the testing of the interface between the Department's Console Switching System (CSS) and CAD system. Mr. Fogel's Agreement will be extended for an additional five years. His hourly rate will increase from \$100 to \$125.

BACKGROUND

The Department's CAD system is part of the Mobile Digital Communications System (MDCS), which serves as the lifeline for dispatching and handling calls-for-service for the Department, including 911 calls. Emergency and routine calls are managed by the CAD system for all of the unincorporated areas, as well as contract cities on a 24 hours, 7 days a week basis. The CAD system also provides billing information for contract cities, and inmate counts of pick-up and drop-off information for all jail transportation buses.

The Department's current CAD system has been in use since 1989 with significant repairs and enhancements. From 1989 to 1998, these repairs and enhancements were provided by Northrop Grumman, formally Public Research Corporation (PRC), and Mr. Fogel played

A Tradition of Service

an integral role during this time. Since 1998, these repairs and enhancements have been provided solely by Mr. Fogel under the Agreement. Mr. Fogel has the expertise and knowledge to maintain and enhance the CAD system's legacy software because he was directly involved with the initial building, testing, installation, and customization of the CAD system.

The Department released a Request For Information (RFI) in 2008 to determine if there were vendors or individuals in addition to Mr. Fogel who could provide these very specialized technical services. Mr. Fogel was the only vendor that responded to the RFI. The Department's current CAD system hardware has reached its "end of life" and is no longer being supported by the manufacturer. There is a limited supply of used replacement parts and limited knowledge of the CADs system software architecture due to its legacy programming language. The CAD system replacement project has been noted as a critical project. The Department has identified funding and is in the evaluation stage of a Request for Proposals (RFP) solicitation for a consultant to assist the Department in developing a comprehensive RFP to replace the current CAD system. Mr. Fogel's knowledge is critical in assisting the Department in conjunction with the selected consultant in the development of the RFP to replace the CAD system.

In addition, the Department requires assistance from Mr. Fogel with the testing of the Console Switching System Interface (CSI) between the Department's CAD system and CSS. The CSS is part of the MDCS and is an integral part of the dispatching model the Department uses for its CAD system. The Department is in the process of upgrading the existing software and hardware platform for the CSS and CSI. Mr. Fogel's services are required to conduct testing of the upgraded CSI, and to validate its functionality with the CAD system. Currently, the additional services for the CAD system replacement project and CSI testing are not in Mr. Fogel's Agreement. In order to complete this project, Mr. Fogel's hourly rate will increase from \$100 to \$125.

It is the Department's intention to migrate away from the contract services of Mr. Fogel once the installation of the Department's new CAD system has been tested and fully implemented. The Department is anticipating this process to take approximately five years to complete. During this time frame, the Department will continue to use the existing CAD system and will require the continued services of Mr. Fogel. The services of Mr. Fogel are vital to the safety of Department members in the field, and also to the citizens of Los Angeles County who receive policing services from the Department. It is anticipated that the proposed Amendment to Mr. Fogel's Agreement would cover the required time frame for the CAD system replacement project.

FISCAL IMPACT/FINANCING

The cost for the proposed Amendment will be \$120,000 annually, for a total of \$600,000. This figure represents Mr. Fogel working 960 hours per year at an hourly rate of \$125. The Amendment will be funded by the Department's existing general fund

July 28, 2014

operating budget. Mr. Fogel has not had an increase in his hourly rate of compensation since 2008.

SOLE SOURCE JUSTIFICATION

Mr. Fogel has been a Contractor providing data processing consulting services for the Department since 1998, through an Agreement executed by the Board on September 29, 1998. Mr. Fogel has continued to provide maintenance and support of the Department's CAD system, initially as an employee of PRC, then as a Contractor to the Department. Mr. Fogel's skill-set, knowledge, and years of supporting the Department's CAD system, along with his consistent activities as a programmer, make him the best qualified and most capable contractor to provide the maintenance and support required to keep the current CAD system operational. It is crucial that during the time frame in which the Department undergoes a full CAD system replacement, the contracting services of Mr. Fogel continue uninterrupted to ensure the Department's current CAD system continues to deliver the dispatching and handling of emergency calls-for-service to Department members.

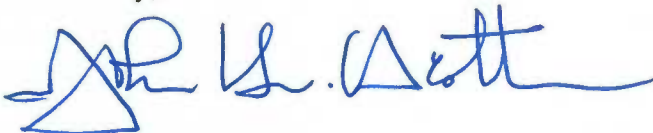
Currently, the Department does not have personnel with the required knowledge base, programming skills, and training to provide and maintain the services required, due to the overall complexity of the software and the numerous interfaces associated with the Department's CAD system. Due to the complexity and now arcane language of the CAD system, and the significant learning curve to fully support and maintain the CSI system, it is in the best interest of the Department and Los Angeles County to continue services with Mr. Fogel. Mr. Fogel's current Agreement expires on September 30, 2014.

The Chief Information Office has reviewed and concurs with this Sole Source approach.

Pursuant to Board policy, the Department will engage in Sole Source negotiations with Mr. Fogel in two weeks, unless otherwise instructed by the Board.

Should additional information be requested, your staff may contact Contract's Manager Angelo Faiella, Contracts Unit, at (323) 526-5183.

Sincerely,

A handwritten signature in blue ink, appearing to read "John L. Scott". The signature is stylized with a large initial "J" and a long horizontal stroke at the end.

JOHN L. SCOTT
SHERIFF